

Virginia High School Agriculture Business

Course Description: This course will provide students with the basic knowledge and skills necessary to manage personal finances and develop into a successful entrepreneur and/or businessperson. Instructional units include: business ownership types, starting an agribusiness, managing and operating an agribusiness, financing an agribusiness, managing personal finances, record keeping and financial management of an agribusiness, local, state, and federal taxes, agricultural law, and developing employability skills. Student skills will be enhanced in math, reading comprehension, and writing through agribusiness applications. Participation in FFA student organization activities and Supervised Agricultural Experience (SAE) projects is an integral course component for leadership development, career exploration and reinforcement of academic concepts.

<p style="text-align: center;">Lesson</p> <p><i>ASB – AgriScience Revised (Central Core) HO- Horticulture Cluster ABR - Agricultural Business Mgt</i> <i>AM- Agricultural Mechanics & Technology APS - Animal, Plant, & Soil Science ER- Environmental Resources</i></p>	<p style="text-align: center;">Hours/ Problem Area</p>
<p><i>Instruction in the FFA Organization is to take place at appropriate times throughout the year.</i></p> <p>Unit: B – Developing Leadership and Communication Skills</p> <p>Problem Area: 1 – Opportunities in FFA and Youth Organizations Lesson: ASB B1-2 Opportunities in the FFA Lesson: ASB B1-3 Achievement in FFA Lesson: ASB B1-4 Leading the FFA Chapter</p> <p>Problem Area: 3 – Developing Communication Skills Lesson: ASB B3-4 Effective Speaking Techniques Lesson: ASB B3-8 Written Communication</p>	10
<p><i>Instruction in SAE programs is to take place at appropriate times throughout the year.</i></p> <p>Unit: B – Developing Leadership and Communication Skills</p> <p>Problem Area: 1 – Understanding SAE's Lesson: ASB B5-3 Possible SAE Programs Lesson: ASB B5-4 Planning Your SAE Program Lesson: ASB B5-5 Implementing SAE Programs Lesson: ASB B5-6 Keeping and Using SAE Records Lesson: ASB B5-7 Long Range Plans for Expanding SAE Programs</p>	10
<p>Unit A - Introduction to Agribusiness</p> <p>Problem Area: 1 – Understanding the Scope of Agribusiness Lesson: ABR A1-1 The Scope and Importance of Agribusiness Lesson: ABR A1-2 Agribusiness Career Opportunities</p>	5
<p>Unit B – Starting and Operating an Agribusiness</p> <p>Problem Area: 1 - Understanding Business Ownership Structures Lesson: ABR B1-1 Sole Proprietorships Lesson: ABR B1-2 Partnerships Lesson: ABR B1-3 Corporations Lesson: ABR B1-4 The Governance and Operations of a Corporation Lesson: ABR B1-5 Cooperatives Lesson: ABR B1-6 The Governance and Operations of a Cooperative Lesson: ABR B1-7 Cooperatives as Unique Corporations Lesson: ABR B1-8 Franchises</p>	15
<p>Unit: B – Starting and Operating an Agribusiness</p>	15

Problem Area: 2 – Starting an Agribusiness Lesson: ABR B2-1 Entrepreneurship Lesson: ABR B2-2 Determining the Types of Agribusinesses Lesson: ABR B2-3 Establishing an Agribusiness Lesson: ABR B2-4 Successfully Starting an Agribusiness Lesson: ABR B2-5 Preparing a Business Plan	
Unit: B – Starting and Operating an Agribusiness Problem Area: 3 – Managing and Operating the Agribusiness Lesson: ABR B3-1 Business Management Lesson: ABR B3-2 Identifying Sources of Business Risk Lesson: ABR B3-3 Insuring the Agribusiness Lesson: ABR B3-4 Hiring and Managing Employees Lesson: ABR B3-5 Providing Benefits and Professional Incentives for Employees Lesson: ABR B3-6 Employment Legislation Lesson: ABR B3-7 Managing Human Resource Risk Lesson: ABR B3-8 Distributing and Transporting Products	20
Unit: B – Starting and Operating an Agribusiness Problem Area: 4 – Financing the Agribusiness Lesson: ABR B4-1 The Time Value of Money Lesson: ABR B4-2 The Concept of Borrowing Money Lesson: ABR B4-3 Evaluating Sources of Credit Lesson: ABR B4-4 Calculating the Cost of Credit	10
Unit B - Starting and Operating an Agribusiness Problem Area: 5 – Managing Personal Finances Lesson: ABR B5-1 Personal Finances and Goals Lesson: ABR B5-2 Financial Investments Lesson: ABR B5-3 Life Insurance Lesson: ABR B5-4 Health Insurance Lesson: ABR B5-5 Vehicle Insurance Lesson: ABR B5-6 Property Insurance	15
Unit: B – Starting and Operating an Agribusiness Problem Area: 6 – Record Keeping and Financial Management of an Agribusiness Lesson: ABR B6-1 Record Keeping Lesson: ABR B6-2 Assets and Liabilities Lesson: ABR B6-3 Calculating Net Worth Lesson: ABR B6-4 Developing an Income Statement Lesson: ABR B6-5 Developing a Statement of Cash Flows Lesson: ABR B6-6 Developing and Analyzing Budgets Lesson: ABR B6-7 Managing Financial Risk Lesson: ABR B6-8 Maintaining an Inventory of Assets Lesson: ABR B6-9 Maintaining Inventory Records Lesson: ABR B6-10 Calculating Depreciation	35
Unit: B – Starting and Operating an Agribusiness Problem Area: 7 - Understanding Agribusiness Taxes Lesson: ABR B7-1 Analyzing the United States Tax System Lesson: ABR B7-2 Federal and State Income Taxes Lesson: ABR B7-3 Property Taxes Lesson: ABR B7-4 Sales Tax	10
Unit: E – Agricultural Law	20

Problem Area: 1 – Understanding Agricultural Law Applications Lesson: ABR E1-1 Agricultural Law Lesson: ABR E1-2 Contracts Lesson: ABR E1-3 Criminal Law Lesson: ABR E1-4 Deeds and Land Ownership Lesson: ABR E1-5 Leases and Leasing Lesson: ABR E1-6 Ownership Rights and Responsibilities Lesson: ABR E1-7 Fence Laws Lesson: ABR E1-8 Estate Planning Lesson: ABR E1-9 Intellectual Property Lesson: ABR E1-10 Choosing an Attorney	
Unit: A – Agriculture and Society Problem Area: 4 - Developing Employability Skills Lesson: ASB A4-1 Developing Goals Lesson: ASB A4-2 Obtaining Education for a Job Lesson: ASB A4-3 Occupational Competencies Lesson: ASB A4-4 Finding a Job Lesson: ASB A4-5 Applying for a Job Lesson: ASB A4-6 Resume and Letter of Application Lesson: ASB A4-7 Succeeding in a Job Interview Lesson: ASB A4-8 Transition Skills in Agricultural/Horticultural Occupations Lesson: ASB A4-9 Human Relation Skills in the Workplace	15
Total	180